

APPENDIX B AREA FACTORS

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AREA FACTORS

WEST

Region: 7

Total State Sales or Import Tax Rate:	7.80%
Working Hours Per Year (WHPY):	1,630 hrs/yr
Labor Adjustment Factor (LAF):	1.17
Electricity Cost Per Kilowatt-Hour:	\$0.081 /kW-Hr
Gasoline Cost Per Gallon:	\$1.65 /gal
Diesel Cost Per Gallon (Off-Road Use):	\$1.49 /gal
Diesel Cost Per Gallon (On-Road Use):	\$1.74 /gal
Cost-of-Money Rate (Full Rate):	4.250%
Cost-of-Money Rate (Adjusted):	3.400%

Freight Rates

over	0	cwt	thru	240	\$7.87
over	240	cwt	thru	300	\$7.11
over	300	cwt	thru	400	\$6.35
over	400	cwt	thru	500	\$5.73
over	500	cwt	thru	700	\$5.12
over	700	cwt	thru	800	\$5.42
over	800	cwt	thru	99,999	\$4.26

APPENDIX B

AREA FACTORS (for all regions)

Below is a listing of all regional area factors for reference only. The area factor's used for this pamphlet are located on previous page B-1.

										Freight Cost													
Reg			SST	WHPY	LAF	Elec	Gas	D-Off	D-On	Thru CWT \$		Thru CWT \$		Thru CWT \$		Thru CWT \$		Thru CWT \$		Thru CWT \$		Thru CWT \$	
1	NORTHEAST	2003	5.50%	1360	1.15	\$0.099	\$1.64	\$1.43	\$1.70	240	\$8.05	300	\$7.27	400	\$6.49	500	\$5.86	700	\$5.24	800	\$5.50	99,999	\$7.71
2	MIDEAST	2003	5.50%	1450	1.04	\$0.066	\$1.61	\$1.36	\$1.63	240	\$5.85	300	\$5.28	400	\$4.72	500	\$4.26	700	\$3.80	800	\$3.99	99,999	\$5.87
3	SOUTHEAST	2003	8.20%	1530	0.83	\$0.065	\$1.51	\$1.34	\$1.59	240	\$7.00	300	\$6.32	400	\$5.65	500	\$5.10	700	\$4.55	800	\$5.39	99,999	\$5.32
4	NORTHCENTRAL	2003	5.60%	1260	1.04	\$0.063	\$1.65	\$1.40	\$1.65	240	\$6.01	300	\$5.43	400	\$4.85	500	\$4.38	700	\$3.91	800	\$3.82	99,999	\$3.38
5	MIDWEST	2003	7.60%	1400	0.98	\$0.061	\$1.57	\$1.38	\$1.63	240	\$5.04	300	\$4.55	400	\$4.06	500	\$3.67	700	\$3.28	800	\$3.52	99,999	\$3.53
6	SOUTHWEST	2003	8.70%	1590	0.88	\$0.064	\$1.54	\$1.33	\$1.57	240	\$5.58	300	\$5.04	400	\$4.50	500	\$4.07	700	\$3.63	800	\$3.65	99,999	\$3.08
7	WEST	2003	7.80%	1630	1.17	\$0.081	\$1.65	\$1.49	\$1.74	240	\$7.87	300	\$7.11	400	\$6.35	500	\$5.73	700	\$5.12	800	\$5.42	99,999	\$4.26
8	NORTHWEST	2003	5.80%	1540	1.09	\$0.064	\$1.66	\$1.47	\$1.71	240	\$9.50	300	\$8.58	400	\$7.66	500	\$6.92	700	\$6.18	800	\$6.60	99,999	\$5.27
9	ALASKA	2003	0.00%	1040	1.22	\$0.104	\$1.74	\$1.47	\$1.71	240	\$21.68	300	\$19.58	400	\$17.48	500	\$15.79	700	\$14.10	800	\$15.17	99,999	\$11.80
10	HAWAII	2003	4.00%	1480	1.23	\$0.134	\$2.00	\$1.64	\$1.92	240	\$22.00	300	\$20.46	400	\$18.96	500	\$17.66	700	\$16.39	800	\$16.03	99,999	\$10.58
11	PUERTO RICO	2003	6.60%	1560	0.74	\$0.130	\$1.51	\$1.34	\$1.59	240	\$15.80	300	\$14.61	400	\$13.43	500	\$12.44	700	\$11.46	800	\$10.87	99,999	\$11.89
12	KWAJALEIN	2003	4.00%	1390	1.18	\$0.130	\$1.40	\$1.26	\$1.26	240	\$22.00	300	\$20.46	400	\$18.96	500	\$17.66	700	\$16.39	800	\$16.03	99,999	\$10.58

SST = State Sales tax

Gas = Gasoline Cost per Gal

WHPY = Work Hours Per Year

D-Off = Diesel-Off Road Cost per Gal

LAF = Labor Adjustment Factor

D-On = Diesel-On Road Cost per Gal

Elec = Electricity Cost Per kW-Hr

CWT = Hundred Pounds